



Facts and Figures 2010

The private insurance
industry

ASA | SVV

Schweizerischer Versicherungsverband
Association Suisse d'Assurances
Associazione Svizzera d'Assicurazioni
Swiss Insurance Association

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The Swiss Insurance Association publishes a series of other publications on a wide variety of issues of relevance to the insurance sector.

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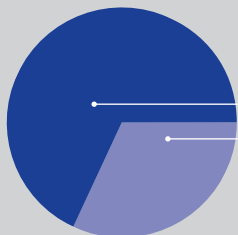
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Premium volume of the Swiss private insurance industry in 2008

in billions of Swiss francs



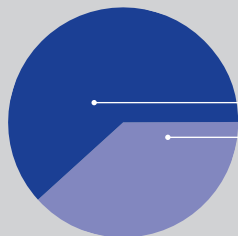
Abroad | 120.5

Switzerland | 56.3

Total | **176.8**

Employee statistics Swiss private insurance companies

1 January 2009



Abroad | 79 991

Switzerland | 49 236

Total | **129 227**

Dear readers

This “Facts and Figures” brochure presents you with the most important data from the Swiss private insurance industry. The relevant sources have been indicated. This year, most of the figures have been taken from the Swiss Financial Market Supervisory Authority (Finma) for the first time. Last year, it took over the role of supervising the private insurance industry from the former Federal Office of Private Insurance. New survey criteria have been applied in various segments, which we have annotated in the footnotes. We have sought to ensure that comparisons can be drawn with the previous years, wherever possible.

You can find more information, updated over the course of the year, at www.svv.ch/Zahlen. A comprehensive range of up-to-date information of relevance to the industry in English, German and French is also available on the SIA website, where you will also find a large number of other publications on a wide variety of issues relating to insurance.

The Swiss Insurance Association (SIA) is the umbrella organisation representing the private insurance industry. Our members are 74 small and large, national and international primary insurers and reinsurers. We are committed to preserving and promoting a liberal and socially-responsible competitive market economy, and strive to maintain conditions that are favourable to business. We are a reliable and professional partner for the authorities, the government and the general public.

The Swiss Insurance Association

Employee statistics

at 1 January	2007	2008	2009
Total employed	125 184	126 005	129 227
In Switzerland	47 184	47 505	49 236
Abroad	78 000	78 500	79 991
Breakdown of those employed in Switzerland			
Women	19 814	19 316	20 718
Men	27 370	28 189	28 518
Full-time employees	38 069	38 875	39 518
Part-time employees	9 115	8 630	9 718
Administration	39 251	39 549	40 097
Sales force	7 933	7 956	9 139
Female trainees	983	958	986
Male trainees	812	780	787
Total trainees	1 795	1 738	1 773

Source: Swiss Insurance Association

Premium volume worldwide in 2008

Total in CHF billion	Switzerland	Foreign	Total
Life	29.6	31.8	61.4
Non-life	23.8	41.7	65.5
Total direct insurance	53.4	73.5	126.9
Reinsurance	2.9*	47.0*	49.9
Overall total	56.3	120.5	176.8
Breakdown in percent	31.8%	68.2%	100%

* Swiss Insurance Association estimate

Source: Swiss Financial Market Supervisory Authority (Finma)

2008 premium volumes for the 12 largest Swiss private insurers worldwide

Total in CHF billion * in USD billion	Switzerland	Total
Zurich	4.5	59.0*
Swiss Re	0.7	25.5
Swiss Life	8.2	18.5
AXA Winterthur	10.3	10.3
Bâloise	3.9	7.0
Helvetia	3.1	5.7
Allianz Suisse	3.9	3.9
Die Mobiliar	2.8	2.8
Scor Switzerland	0.1	2.2
Generali Schweiz	2.1	2.1
Vaudoise	0.9	1.8
Nationale Suisse	1.2	1.7

Source: 2008 Annual Reports

8 | Life and P&C insurance business in Switzerland, total

Premium revenue

	2006	2007	2008
Life insurance	28 072	28 709	29 607
Health insurance* (without compulsory basic health insurance)	6 323	6 318	8 687
Motor	5 305	5 370	5 396
Fire / natural hazards, other property damage	3 530	3 472	3 552
Accident*	2 762	2 821	2 818
General and occupational liability insurance	1 989	1 895	1 857
Credit and surety, financial loss and road service	575	634	698
Ocean marine, aviation, transport insurance	458	467	466
Legal protection	321	338	361
Total in CHF million	49 335	50 024	53 442

* 2006 and 2007 figures, excluding health insurers. From 2008, including health insurers.

Source: Swiss Financial Market Supervisory Authority (Finma)

Benefits

Gross payments for insurance claims	2006	2007	2008
Life insurance (including surrendered policies and lump-sum)	32 286	30 731	31 119
Health insurance* (without compulsory basic health insurance)	4 339	4 429	6 334
Motor	3 170	3 147	3 176
Fire / natural hazards, other property damage	2 040	1 802	1 722
Accident*	1 620	1 556	1 644
General and occupational liability insurance	970	828	938
Credit and surety, financial loss and road service	228	258	298
Ocean marine, aviation, transport insurance	214	199	211
Legal protection	175	181	169
Total in CHF million	45 042	43 131	45 611

* 2006 and 2007 figures, excluding health insurers. From 2008, including health insurers.

Source: Swiss Financial Market Supervisory Authority (Finma)

Premiums

	2006	2007	2008
Total in CHF million	28 072	28 709	29 607

	2008	of which single- premium
Premium revenue, gross	2008	
Endowment, conventional individual insurance	4 668	769
Annuity, conventional individual insurance	1 191	1 004
Incapacity to work and disability	369	0
Occupational pensions	20 601	11 365
Unit-linked endowment insurance	2 468	947
Unit-linked annuity insurance	33	9
Endowment insurance linked to other reference values	128	122
Annuity insurance linked to other reference values	36	36
Other	113	44
Total in CHF million	29 607	14 296

Source: Swiss Financial Market Supervisory Authority (Finma)

Benefits

Gross claims paid	2006	2007	2008
Total in CHF million	32 286	30 731	31 119
With-profits bonuses	1 051	1 226	1 131
Total including with-profits bonuses in CHF million	33 337	31 957	32 250
Individual insurance			
Guaranteed endowment and death benefits, annuity benefits, benefits disbursed as the result of surrendered policies, transfer of vested benefits or policy cancellation	8 537	9 199	9 483
Group insurance			
Guaranteed endowment and death benefits, annuity benefits, benefits disbursed as the result of surrendered policies, transfer of vested benefits or policy cancellation	22 538	20 071	19 856
Unit-linked life insurance	1 211	1 461	1 779
Other	n. a.	n. a.	1
Total in CHF million	32 286	30 731	31 119

Source: Swiss Financial Market Supervisory Authority (Finma)

Total payments

	2006	2007	2008
Individual – Endowment	6 912	7 575	7 766
– Annuity	1 626	1 625	1 718
Group	22 538	20 070	19 856
Unit-linked life insurance	1 211	1 461	1 779
Total in CHF million	32 286	30 731	31 119

Credited with-profits bonuses

excluding unit-linked insurance	2006	2007	2008
Individual	530	488	300
Group	521	738	831
Total in CHF million	1 051	1 226	1 131

Sums insured and annuities

	2006	2007	2008
Individual endowment insurance	238 414	236 169	247 822
Individual annuity insurance	2 014	2 012	1 910
Occupational pensions*	491 761	514 110	610 902
Other group life insurance**	8 669	8 615	1 943
Total in CHF million	740 858	760 906	862 577

*2006–2007 Group endowment insurance **2006–2007 Group annuity insurance

Source: Swiss Financial Market Supervisory Authority (Finma)

Endowment policies in force

	2006	2007	2008
Conventional individual insurance	n. a.	n. a.	193 367
Unit-linked endowment insurance	n. a.	n. a.	54 053
Annuity insurance linked to internal investment portfolios	n. a.	n. a.	396
Other	n. a.	n. a.	6
Total in CHF million	238 414	236 169	247 822

Annuity insurance policies in force

	2006	2007	2008
Annuities (retirement and surviving dependents' annuities)	n. a.	n. a.	1 855
Unit-linked annuity insurance	n. a.	n. a.	48
Annuity insurance linked to internal investment portfolios	n. a.	n. a.	7
Total in CHF million	2 014	2 012	1 910

Source: Swiss Financial Market Supervisory Authority (Finma)

Policies

	2006	2007	2008
Individual			
– Individual endowment insurance	3 026 660	2 944 845	3 617 783
– Individual annuity insurance	199 093	195 058	194 327
Group			
– Occupational pension provision	n. a.	n. a.	2 157 604
– Other group life insurance	n. a.	n. a.	17 037
Total policies	n. a.	n. a.	5 986 751

Premium reserves

	2006	2007	2008
Individual endowment insurance	62 907	60 697	58 085
Individual annuity insurance	22 527	22 539	20 262
Group insurance	118 066	118 208	111 577
Unit-linked life insurance	16 822	17 395	14 064
Other	n. a.	n. a.	12
Total in CHF million	220 322	218 839	204 000
of which foreign-currency policies	4 834	4 957	4 646

Source: Swiss Financial Market Supervisory Authority (Finma)

Premium revenue			
Total premiums			
	2006	2007	2008
Accident insurance*	2 762	2 821	2 818
Health insurance* (without compulsory basic health insurance)	6 323	6 318	8 687
Liability and motor insurance	7 752	7 732	7 719
Fire and property insurance	3 530	3 472	3 552
Other	896	972	1 059
Total in CHF million	21 263	21 315	23 835
Accident insurance*			
	2006	2007	2008
Individual accident insurance	366	361	252
Compulsory occupational accident insurance pursuant to the Accident Insurance Act (UVG)	324	327	345
Compulsory non-occupational accident insurance pursuant to the Accident Insurance Act (UVG)	1 262	1 324	1 383
Voluntary accident insurance pursuant to the Accident Insurance Act (UVG)	34	32	34
Supplemental accident insurance pursuant to the Accident Insurance Act (UVG)	354	367	396
Motor passenger accident insurance	189	184	181
Other group accident insurance	232	226	227
Total in CHF million	2 762	2 821	2 818

* 2006 and 2007 figures, excluding health insurers. From 2008, including health insurers.
Source: Swiss Financial Market Supervisory Authority (Finma)

16 | Property and casualty insurance business in Switzerland

Premium revenue

Medical insurance*

	2006	2007	2008
Voluntary individual medical insurance	3 482	3 445	6 006
Group medical insurance	2 841	2 873	2 681
Total in CHF million	6 323	6 318	8 687

* 2006 and 2007 figures, excluding health insurers. From 2008, including health insurers.

Liability and motor insurance

	2006	2007	2008
Motor liability insurance	2 604	2 634	2 645
Other motor insurance types	2 701	2 737	2 751
Motor insurance, total	5 305	5 371	5 396
Ocean marine, aviation and transport insurance	458	467	466
General and occupational liability insurance	1 989	1 895	1 857
Total in CHF million	7 752	7 732	7 719

Fire and property insurance

	2006	2007	2008
Fire insurance	1 135	938	1 030
Natural hazard insurance	241	381	313
Other property insurance	2 154	2 153	2 209
Total in CHF million	3 530	3 472	3 552

Source: Swiss Financial Market Supervisory Authority (Finma)

Premium revenue

Other insurance types

	2006	2007	2008
Legal protection insurance	321	337	361
Credit	103	140	142
Credit and surety	110	113	135
Road service	157	165	172
Miscellaneous financial losses	205	217	249
Total in CHF million	896	972	1 059

Source: Swiss Financial Market Supervisory Authority (Finma)

18 | Property and casualty insurance business in Switzerland

Claims paid

Total payments

	2006	2007	2008
Accident insurance*	1 620	1 556	1 644
Health insurance* (without compulsory basic health insurance)	4 339	4 429	6 334
Liability and motor insurance	4 354	4 174	4 325
Fire and property insurance	2 041	1 802	1 722
Other	404	440	467
Total in CHF million	12 758	12 401	14 492

Accident insurance*

	2006	2007	2008
Individual accident insurance	189	179	119
Compulsory occupational accident insurance pursuant to the Accident Insurance Act (UVG)	251	228	232
Compulsory non-occupational accident insurance pursuant to the Accident Insurance Act (UVG)	826	811	927
Voluntary accident insurance pursuant to the Accident Insurance Act (UVG)	28	26	28
Supplemental accident insurance pursuant to the Accident Insurance Act (UVG)	187	181	209
Motor passenger accident insurance	28	26	25
Other group accident insurance	111	105	104
Total in CHF million	1 620	1 556	1 644

* 2006 and 2007 figures, excluding health insurers. From 2008, including health insurers.
Source: Swiss Financial Market Supervisory Authority (Finma)

Claims paid

Medical insurance*

	2006	2007	2008
Voluntary individual medical insurance	2 342	2 439	4 427
Group medical insurance	1 997	1 990	1 907
Total in CHF million	4 339	4 429	6 334

Liability and motor insurance

	2006	2007	2008
Motor liability insurance	1 800	1 756	1 752
Other motor insurance types	1 370	1 391	1 424
Motor insurance, total	3 170	3 147	3 176
Ocean marine, aviation and transport insurance	214	199	211
General and occupational liability insurance	970	828	938
Total in CHF million	4 354	4 174	4 325

* 2006 and 2007 figures, excluding health insurers. From 2008, including health insurers.

Source: Swiss Financial Market Supervisory Authority (Finma)

20 | Property and casualty insurance business in Switzerland

Claims paid

Fire and property insurance

	2006	2007	2008
Fire insurance	726	485	452
Natural hazard insurance	311	285	166
Other property insurance	1 004	1 032	1 104
Total in CHF million	2 041	1 802	1 722

Other insurance types

	2006	2007	2008
Legal protection	175	181	169
Credit	27	30	44
Credit and surety	3	10	46
Road service	100	102	129
Miscellaneous financial losses	99	117	79
Total in CHF million	404	440	467

Note: These figures do not include reserves established for claims reported but not yet settled, claims which have been incurred but not yet reported, and the associated administration expenses.

Premiums earned			
Non-life business			
	2006	2007	2008
Accident	1 493	1 199	2 220
Medical	201	222	796
Motor	3 098	4 009	4 765
Ocean marine, aviation and transport	2 540	3 311	2 733
Fire, natural hazard and property & casualty	10 596	13 742	17 557
General third party liability	4 860	5 995	6 025
Credit and surety	1 672	2 367	2 519
Other lines	1 085	751	1 181
Unspecified	-4	24	0
Total in CHF million	25 541	31 620	37 796

Life business

	2006	2007	2008
Individual			
– Endowment	9 178	13 553	12 452
– Annuity	0,2	6	4 616
Group	526	761	726
Unit-linked life insurance	13	25	16
Unspecified	24,8	377	0
Total in CHF million	9 742	14 722	17 810

Source: Swiss Financial Market Supervisory Authority (Finma)

Total premium

	2006	2007	2008
Total in CHF million	35 283	46 342	55 606
Retroceded portion	5 480	5 927	5 660
Total net in CHF million	29 802	40 415	49 946

Claims paid, gross**Non-life**

	2006	2007	2008*
Accident	568	667	82
Medical	154	132	344
Motor	1 714	2 036	5 142
Ocean marine, aviation and transport	1 194	529	2 137
Fire, natural hazard and property & casualty	7 196	6 384	10 225
General third party liability	2 431	911	4 928
Credit and surety	487	602	1 163
Other lines	847	328	698
Unspecified	504	579	-164
Total in CHF million	15 095	12 168	24 555

* including portfolio transfers

Source: Swiss Financial Market Supervisory Authority (Finma)

Life business

	2006	2007	2008*
Individual			
– Endowment	3 219	7 791	23 033
– Annuity	0,2	4	1 314
Group	330	219	636
Unit-linked life insurance	13	23	59
Unspecified	93,8	494	0
Total life	3 656	8 531	25 042

Total claims paid

	2006	2007	2008*
Total	18 752	20 699	49 597
Retroceded portion	3 239	4 223	8 715
Total net in CHF million	15 513	16 476	40 882

* including portfolio transfers

Total

	2006	2007	2008
Life	299 429	312 625	281 235
Non-life	138 534	139 748	157 515
Reinsurance	133 439	150 951	143 490
Total in CHF million	571 402	603 324	582 240

Direct income from investments

	2006	2007	2008
Total in CHF million	22 720	26 242	21 651

Source: Swiss Financial Market Supervisory Authority (Finma)

Breakdown 2008

	Life	Non-life	Re	Total
Fixed-interest securities	144.4	59.9	22.1	226.4
Equity holdings	6.8	34.0	19.2	60.0
Land and buildings and mortgages	50.0	11.0	1.9	62.9
Shares and investment fund units	12.3	8.2	7.2	27.7
Alternative investments	11.4	3.0	6.8	21.2
Various receivables	5.2	16.4	66.1	87.7
Fixed-term deposits, other money market investments	3.2	4.3	6.5	14.0
Unit-linked life insurance	14.8	0.0	0.1	14.9
Borrowers' note loans	11.2	6.2	1.2	18.6
Other	21.9	14.5	12.4	48.8
Total in CHF billion	281.2	157.5	143.5	582.2

Source: Swiss Financial Market Supervisory Authority (Finma)

Private insurance 2008

Number of SIA members as per 1 January 2009	74
Number of companies according to FOPI report 2008	218

Life and P&C insurance business

SIA members' share of total premium revenue	92 %
thereof:	
Life insurance	99,5 %
P&C insurance	84,5 %

Reinsurance

SIA members' share of premiums earned*	91,5 %
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* including International companies with offices in Switzerland

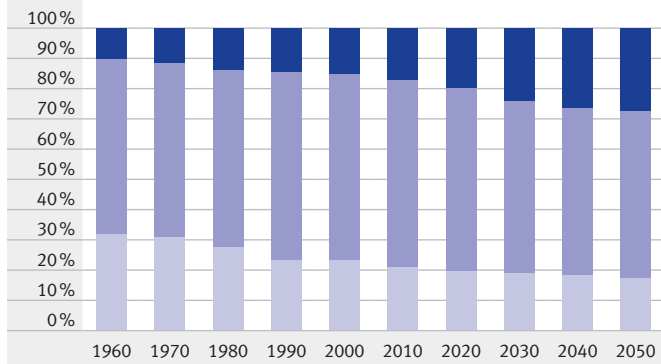
1st pillar

Basic amounts applicable for Old-Age and Surviving Dependants' / Disability Insurance pensions (AHV / IV)		2010
Full single old-age pension		
Minimum amount	per year	13 680
	per month	1 140
Maximum amount	per year	27 360
	per month	2 280
Full married couple old-age pension (current pensions)		
Minimum amount	per year	20 520
	per month	1 710
Maximum amount	per year	41 040
	per month	3 420
Pensions as a % of the single old-age pension		
Widow's / widower's pension		80%
Orphan's pension (one parent dead), children's pension		40%
Orphan's pension (both parents dead)		60%
Permanent disability pension		100%
Long-term care benefits		40%

These benefits are subject to the prerequisites laid down by the Federal Law Pertaining to the Old-Age and Surviving Dependants' Pension Scheme (AHV) and Disability Insurance Scheme (IV).

Working population trend

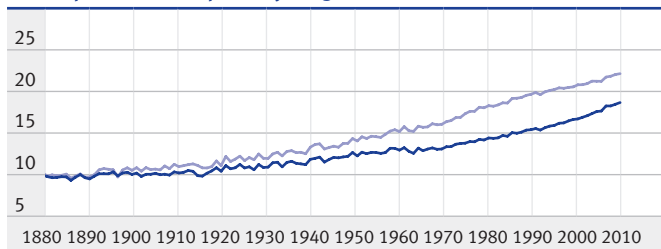
Structure of the population



■ 0-19 years ■ 20-64 years ■ 65 years and older

Source: Federal Statistical Office, scenario A-00-2005/09

Development of life expectancy at age 65



■ Women ■ Men

Source: Federal Statistical Office, scenario A-00-2005

2nd pillar

The minimum annual wage and limit amounts for occupational pensions serve to establish the minimum salary limit for compulsory cover, the upper and lower insured salary limits and the minimum coordinated salary.

	2010
Annual salaries exceeding the following amount are subject to compulsory insurance cover	20 520
Coordination deduction = $\frac{7}{8}$ of the maximum single old-age pension	23 940
Upper salary limit subject to compulsory insurance = Triple the maximum single old-age pension	82 080
Maximum salary subject to compulsory insurance = Coordinated salary	58 140
Minimum amount If the coordinated salary is less than $\frac{1}{8}$ of the maximum single old-age pension, it must be rounded up to this minimum amount.	3 420

History of the minimum interest rate

Period	Rate
1 Jan. 1985 – 31 Dec. 2002	4.0%
1 Jan. 2003 – 31 Dec. 2003	3.25%
1 Jan. 2004 – 31 Dec. 2004	2.25%
1 Jan. 2005 – 31 Dec. 2007	2.5%
1 Jan. 2008 – 31 Dec. 2008	2.75%
since 1 January 2009	2.0%

Conversion rates 2010

Year of retirement	Woman (standard AHV retirement age 64)	Men (standard AHV retirement age 65)
2010	6.95	7.00

Pillar 3a

		2010
Deductible contributions to restricted-access pension schemes (self-employed and employed)		
Persons with 2nd pillar cover up to 8% of the upper BVG salary limit	max.	6 566
Persons without 2nd pillar cover up to 20% of employment income, maximum of 40% of upper BVG salary limit	max.	32 832

Employment income of employed persons: gross earnings after deduction of AHV/IV/EO and ALV contributions; employment income of self-employed persons: amount remaining subsequent to payment of all liabilities and any tax adjustments.

Tax treatment

General remarks

Income-tax relief

- Occupational pensions: contributions fully deductible.
- Restricted-access pensions: contributions fully deductible, but subject to a ceiling.
- Free-access pensions: limited deductibility of contributions.

Taxation of benefits

- Benefits from occupational and restricted-access pension schemes:
 - Both annuities and lump-sum benefits are fully subject to income tax. Lump-sum payments are taxed separately from other income at a reduced rate. Benefits in the event of survival, death and disability are all subject to the same tax.
- Benefits from free-access pension schemes:
 - No income tax payable on surrenderable endowment policies with regular premium payment. Cantonal inheritance and gift taxes may, however, be payable.

- Income from single-premium surrenderable endowment policies is subject to income tax if the endowment benefit is not for retirement provision purposes. A policy serves for retirement provision purposes if it was taken out prior to the insured's 66th birthday, the insured was over 60 when the benefit was disbursed, and the insurance policy had a term of a minimum of 5 years. Death benefits are not subject to income tax. Cantonal inheritance and gift taxes may, however, be payable.
- Benefits from non-surrenderable endowment life insurance policies are fully subject to income tax and are taxed separately from other income at a reduced rate.
- 40% of income from periodic annuity payments from life annuity insurance is subject to income tax.
- All income from regular annuity payments from term life insurance is subject to income tax.

Wealth tax

- No taxation of expected entitlements from occupational and restricted-access pension plans before the benefits are due.
- Wealth tax payable on the surrender value of private endowment and deferred life annuities.

Stamp duty

- 2.5% on surrenderable single-premium endowment and annuity insurance policies.
- Periodic premium payments and contributions to occupational and restricted-access pensions are not subject to stamp tax.

Withholding tax on insurance benefits

- Disbursed cash benefits in excess of CHF 5 000 and annuities in excess of CHF 500 are subject to withholding tax. The Swiss Federal Tax Administration is generally notified of this withholding tax obligation. In the event of an objection being lodged by the policyholder or beneficiary claimant, a tax deduction of 8% is applied to lump-sum benefits and 15% to annuities.

Withholding tax applicable to pension benefits

- Lump-sum benefits from pillars 2 and 3a paid out to individuals residing outside of Switzerland are generally subject to withholding tax.
- Annuities from occupational and restricted-access pensions paid to persons resident outside of Switzerland are likewise subject to withholding tax in their country of domicile.
- The beneficiary may be entitled to a refund under the terms of a double taxation agreement with the country concerned.

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