Facts and Figures 2009

The private insurance industry

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Schweizerischer Versicherungsverband Association Suisse d'Assurances Associazione Svizzera d'Assicurazioni Swiss Insurance Association

2 Impressum

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The Swiss Insurance Association publishes a series of other publications on a wide variety of issues of relevance to the insurance sector.

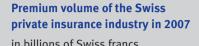
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Abroad	115.5
Switzerland	52.9
Total	168.4

Employee statistics Swiss private insurance companies

1 January 2008



Total	126 005
Switzerland	47 505
Abroad	78 500



Dear readers

This «Facts and Figures» brochure presents you in brief and at a glance with the most important data from the private insurance industry. You can find more information, updated in the course of the year, at www.svv.ch/Figures. A comprehensive range of up-to-date information of relevance to the industry in English, German and French is also available on the SIA website, where you will also find a large number of other publications on a wide variety of issues relating to insurance.

The Swiss Insurance Association (SIA) is the umbrella organisation representing the private insurance industry. The SIA's 72 members comprise small and large, national and international primary insurers and reinsurers.

We are committed to preserving and promoting a liberal and socially-responsible competitive market economy, and strive to maintain conditions that are favourable to business. We are a reliable and professional partner for the authorities, the government and the general public.

The Swiss Insurance Association

Employee statistics

at 1 January	2005	2006*	2007	2008
Total employed	134 960	135 606	125 184	126 005
In Switzerland	42 186	45 606	47 184	47 505
Abroad	92 774	90 000	78 000	78 500
Breakdown of those employed in Switzerland				
Women	16 590	19 207	19 814	19 316
Men	25 596	26 399	27 370	28 189
Full-time employees	35 056	37 094	38 069	38 875
Part-time employees	7130	8512	9115	8630
Administration	35 114	37 634	39 251	39 549
Sales force	7072	7972	7933	7956
Female trainees	1015	1054	983	958
Male trainees	796	815	812	780
Total trainees	1811	1869	1795	1738

* In 2006, the database was extended to include health insurance companies for the first time. The health insurance figures also comprise those employees dealing with compulsory insurance business.

Source: Swiss Insurance Association

Total in CHF billion	Switzerland	Foreign	Total
Life	28.7	28.6*	57.3
Non-life	21.3	43.3*	64.6
Total direct insurance	50.0	71.9*	121.9
Reinsurance	2.9	43.6	46.5
Overall total	52.9	115.5	168.4
Breakdown in percent	31.4%	68.6%	100%

Premium volume worldwide in 2007

* Swiss Insurance Association estimate

Source: Federal Office of Private Insurance

2007 premium volumes for the 12 largest Swiss private insurers worldwide

Total in CHF billion * in USD billion	Switzerland	Total
Zurich	4.3	57.4*
Swiss Re	0.8	31.7
Swiss Life	8.4	24.2
AXA Winterthur	10.0	10.0
Bâloise	3.7	6.9
Helvetia	2.8	5.5
Allianz Suisse	3.7	3.7
Mobiliar	2.7	2.7
Scor Switzerland	n.a.	2.4
Generali Schweiz	2.0	2.0
Nationale Suisse	1.3	1.9
Vaudoise	0.9	1.8

Source: 2007 Annual Reports

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8 | Life and P&C insurance business in Switzerland, total

Fleinfulli Tevenue				
	2005	2006	2007	Change % 2006/2007
Life	29 773	28 072	28 709	2.27
Medical	6218	6323	6318	-0.08
Motor	5179	5305	5370	1.23
Fire / natural hazards, other property damage	3484	3530	3472	-1.64
Accident	2707	2762	2821	2.14
General third party liability	1903	1989	1895	-4.73
Credit and surety, financial loss and road service	556	575	634	10.26
Ocean marine, aviation, transport insurance	447	458	467	1.97
Legal protection	297	321	338	5.30
Total in CHF million	50 564	49 335	50 024	1.40

Premium revenue

Benefits

Gross payments for insurance claims	2005	2006	2007	Change % 2006/2007
Life	13 057	13 190	13 993	6.09
Medical	4390	4339	4429	2.10
Motor	3307	3170	3147	-0.73
Fire / natural hazards, other property damage	2182	2040	1802	-11.67
Accident	1636	1620	1556	-3.95
General third party liability	825	970	828	-14.64
Credit and surety, financial loss and road service	213	228	258	13.16
Ocean marine, aviation, transport insurance	215	214	199	-7.01
Legal protection	166	175	199	3.43
Total in CHF million	25 991	25 946	26 393	1.72

Sources: Federal Office of Private Insurance

10 Life insurance business in Switzerland

Premiums

	2006	2007
Total in CHF million	28 072	28 709

Premium revenue, gross	2006	of which single- premium	2007	of which single- premium
Endowment insurance	5205	705	5070	758
Annuity insurance	1159	978	1158	989
Occupational pensions	19 424	10 061	19 919	10 515
Unit-linked life insurance	2284	967	2562	1134
Total individual and group in CHF million	28 072	12 711	28 709	13 396

Gross claims paid 2005 2006 2007 Total in CHF million 30 297 32 286 30 731 Insurance benefits 13 057 13 190 13 993 Surrendered policies, lump-sum 17 234 19 096 16738 Total 30 731 30 291 32 286 With-profits bonuses 916 1051 1226 Total including with-profits bonuses in CHF million 31 207 33 337 31 957 Individual insurance Guaranteed endowment and death benefits. annuity benefits and benefits from unit-linked life insurance 7700 7815 8426 Benefits disbursed as the result of surrendered policies, transfer of vested benefits, or policy cancellation 1613 1933 2234 Group insurance Guaranteed endowment and death benefits, annuity benefits and benefits from unit-linked life insurance 5567 5357 5375 Benefits disbursed as the result of surrendered policies, transfer of vested benefits, or policy cancellation 15 621 17 163 14 504 Total in CHF million 30 291 32 286 30 731

Sources: Federal Office of Private Insurance

Benefits

Facts and Figures 2009 Swiss Insurance Association

12 | Life insurance business in Switzerland

Total payments

	2005	2006	2007
Individual – Endowment – Annuity	7014 1504	6912 1626	7575 1625
Group	20 982	22 538	20 070
Unit-linked life insurance	797	1211	1461
Total in CHF million	30 297	32 286	30 731

Credited with-profits bonuses

excluding unit-linked insurance	2005	2006	2007
Individual	462	530	488
Group	454	521	738
Total in CHF million	916	1051	1226

Policies in force

	2005	2006	2007
Individual endowment insurance	241 285	238 414	236 169
Individual annuity insurance	2003	2014	2012
Group endowment insurance	461 295	491 761	514 110
Group annuity insurance	8581	8669	8615
Total in CHF million	713 164	740 858	760 906

Endowment policies in force, individual

	2005	2006	2007
Mixed and similar insurance	165 840	164 681	163 890
Term life insurance	75 445	73 733	72 279
Total in CHF million	241 285*	238 414*	236 169*
of which restricted-access pension schemes (pillar 3 a)	92 276	101 568	104 393
of which free-access pension schemes (pillar 3 b)	149 005	136 841	131 775

Endowment policies in force, individual

	2005	2006	2007
Retirement annuities	661	645	621
Widow, widower and orphan pensions, terminable annuities	201	197	192
Current pensions, perpetual and terminable annuities	1141	1172	1199
Total in CHF million	2003	2014	2012
of which restricted-access pension schemes (pillar 3 a)	220	218	204
of which free-access pension schemes (pillar 3 b)	1783	1796	1808

* rounding difference

Sources: Federal Office of Private Insurance

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Endowment policies in force, group

	2005	2006	2007
Mixed and similar insurance	81 979	79 303	78 539
Term life insurance	379 316	412 458	435 571
Total in CHF million	461 295	491 761	514 110
of which for occupational pensions	456 916	487 496	509 238

Annuity policies in force, group

	2005	2006	2007
Deferred annuities			
– Retirement annuities	401	396	382
 Survivorship annuities 	6690	6778	6662
Current annuities – Retirement annuities – Survivorship annuities	1190 300	1194 301	1265 306
Total in CHF million			
	8581	8669	8615
of which for occupational pensions	8580	8668	8614

Policies

	2005	2006	2007
Individual			
 Individual endowment insurance 	3 100 777	3 026 660	2 944 845
 Individual annuity insurance 	200 460	199 093	195 058
Total policies	3 301 237	3 225 753	3 139 903
Group			
– Number of policies	170 718	137 870	155 740
– Number of insureds	2 640 942	2 661 346	2 137 735

Premium reserves

	2005	2006	2007
Individual endowment insurance	64 718	62 907	60 697
Individual annuity insurance	22 286	22 527	22 539
Group insurance	120 103	118 066	118 208
Unit-linked life insurance	15 086	16 822	17 395
Total in CHF million	222 193	220 322	218 839
of which foreign-currency policies	4445	4834	4957

16 | Property and casualty insurance business in Switzerland

Premium revenue

Total premiums

	2005	2006	2007
Accident insurance (excluding health insurers)	2707	2762	2821
Medical insurance (excluding health insurers)	6218	6323	6318
Liability and motor insurance	7529	7752	7732
Fire and property insurance	3484	3530	3472
Other	853	896	972
Total in CHF million	20 791	21 263	21 315

Accident insurance

	2005	2006	2007
Individual accident insurance	388	366	361
Compulsory occupational accident insurance pursuant to the Accident Insurance Act (UVG)	317	324	327
Compulsory non-occupational accident insur- ance pursuant to the Accident Insurance Act (UVG)	1224	1262	1324
Voluntary accident insurance pursuant to the Accident Insurance Act (UVG)	36	34	32
Supplemental accident insurance pursuant to the Accident Insurance Act (UVG)	334	354	367
Motor passenger accident insurance	192	189	184
Other group accident insurance	216	232	226
Total in CHF million	2707	2762	2821

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Medical insurance

	2005	2006	2007
Voluntary individual medical insurance	3349	3482	3445
Group medical insurance	2869	2841	2873
Total in CHF million	6218	6323	6318

Liability and motor insurance

	2005	2006	2007
Motor liability insurance	2534	2604	2634
Other motor insurance types	2645	2701	2737
Motor insurance, total	5179	5305	5371
Ocean marine, aviation and transport insurance	447	458	467
General third party liability	1903	1989	1895
Total in CHF million	7529	7752	7732

Fire and property insurance

	2005	2006	2007
Fire insurance	1153	1135	938
Natural hazard insurance	231	241	381
Other property insurance	2100	2154	2153
Total in CHF million	3484	3530	3472

Sources: Federal Office of Private Insurance

Facts and Figures 2009 Swiss Insurance Association

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Premium revenue

Other insurance types

	2005	2006	2007
Legal protection insurance	297	321	337
Credit	81	103	140
Credit and surety	101	110	113
Road service	150	157	165
Miscellaneous financial losses	224	205	217
Total in CHF million	853	896	972

Claims paid

Total payments

	2005	2006	2007
Accident insurance (excluding health insurers)	1636	1620	1556
Medical insurance (excluding health insurers)	4390	4339	4429
Liability and motor insurance	4347	4354	4174
Fire and property insurance	2182	2041	1802
Other	378	404	440
Total in CHF million	12 933	12 758	12 401

Accident insurance

	2005	2006	2007
Individual accident insurance	212	189	179
Compulsory occupational accident insurance pursuant to the Accident Insurance Act (UVG)	255	251	228
Compulsory non-occupational accident insur- ance pursuant to the Accident Insurance Act (UVG)	812	826	811
Voluntary accident insurance pursuant to the Accident Insurance Act (UVG)	30	28	26
Supplemental accident insurance pursuant to the Accident Insurance Act (UVG)	187	187	181
Motor passenger accident insurance	32	28	26
Other group accident insurance	108	111	105
Total in CHF million	1636	1620	1556

Sources: Federal Office of Private Insurance

Facts and Figures 2009 Swiss Insurance Association

20 | Property and casualty insurance business in Switzerland

Claims paid			
Medical insurance			
	2005	2006	2007
Voluntary individual medical insurance	2298	2342	2439
Group medical insurance	2092	1997	1990
Total in CHF million	4390	4339	4429

Liability and motor insurance

	2005	2006	2007
Motor liability insurance	1825	1800	1756
Other motor insurance types	1482	1370	1391
Motor insurance, total	3307	3170	3147
Ocean marine, aviation and transport insurance	215	214	199
General third party liability insurance	825	970	828
Total in CHF million	4347	4354	4174

Claims noid

Fire and property insurance

	2005	2006	2007
Fire insurance	714	726	485
Natural hazard insurance	408	311	285
Other property insurance	1060	1004	1032
Total in CHF million	2182	2041	1802

Other insurance types

	2005	2006	2007
Legal protection	166	175	181
Credit	10	27	30
Credit and surety	18	3	10
Road service	95	100	102
Miscellaneous financial losses	89	99	117
Total in CHF million	378	404	440

Note: These figures do not include reserves established for claims reported but not yet settled, claims which have been incurred but not yet reported, and the associated administration expenses.

Earned premiums

Non-life business

	2005	2006	2007
Accident	1144	1493	1199
Medical	185	201	222
Motor	3350	3098	4009
Ocean marine, aviation and transport	2298	2540	3311
Fire, natural hazard and property & casualty	10 797	10 596	13 742
General third party liability	4513	4860	5995
Credit and surety	1265	1672	2367
Other lines	554	1085	751
Unspecified	293	-4	24
Total in CHF million	24 399	25 541	31 620

Life business

	2005	2006	2007
Individual – Endowment – Annuity	12 284 9	9178 0.2	13 553 6
Group	672	526	761
Unit-linked life insurance	26	13	25
Unspecified	30	24.8	377
Total in CHF million	13 021	9742	14 722

Total premium

	2005	2006	2007
Total in CHF million	37 419	35 283	46 342
Retroceded portion	12 300	5480	5927
Total net in CHF million	25 119	29 802	40 415

Claims paid, gross

Non-life

	2005	2006	2007
Accident	-45	568	667
Medical	132	154	132
Motor	1595	1714	2036
Ocean marine, aviation and transport	1128	1194	529
Fire, natural hazard and property & casualty	6012	7196	6384
General third party liability	2742	2431	911
Credit and surety	421	487	602
Other lines	621	847	328
Unspecified	571	504	579
Total in CHF million	13 177	15 095	12 168

Sources: Federal Office of Private Insurance

Life business

	2005	2006	2007
Individual – Endowment – Annuity	4405 1	3219 0.2	7791 4
Group	495	330	219
Unit-linked life insurance	22	13	23
Unspecified	46	93.8	494
Total life	4969	3656	8531

Total claims paid

	2005	2006	2007
Total	18 146	18 752	20 699
Retroceded portion	1246	3239	4223
Total net in CHF million	16 900	15 513	16 476

Source: Federal Office of Private Insurance

	2005	2006	2007
Life	293 505	299 429	312 625
Non-life	128 162	138 534	139 748
Reinsurance	124 000	133 439	150 951
Total in CHF million	545 667	571 402	603 324

Income

	2005	2006	2007
Total in CHF million	19 213	22 720	26 242

Breakdown 2007

	Life	Non-life	Re	Total
Fixed-interest securities	158.8	53.8	40.1	250.7
Investments, equity holdings	12.0	37.5	34.9	84.4
Land and buildings and mortgages	54.4	10.3	2.6	67.3
Shares and investment fund units	32.2	10.6	13.0	55.8
Deposits with ceding companies	0.4	3.9	35.9	40.2
Fixed-term deposits, other investments	11.3	3.3	7.4	22.0
Policy loans	4.5	5.0	13.7	23.2
Borrower's note loans	17.1	11.1	0.2	28.4
Other	23.9	4.3	3.2	31.4
Total in CHF billion	312.6	139.8	151.0	603.4

The Swiss insurance market | 27

Private insur	ance 2007	
Number of SI	A members as per 1 January 2008	72
Number of co	ompanies according to FOPI report 2007	190
Life and P&C insurance business		
SIA members' share of total premium revenue		95%
thereof: Life insurance P&C insurance		98.8% 90.5%
SIA members' share of premiums earned*		89.3%
	· · · · · · · · · · · · · · · · · · ·	

* including International companies with offices in Switzerland

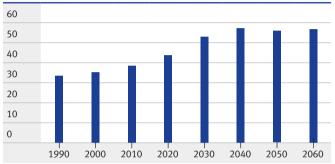
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1 st	pillar	
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Basic amounts applicable for Old-Age and Surviving Dependants' / Disability Insurance pensions (AHV / IV)		2009
Full single old-age	pension	
Minimum amount	per year per month	13 680 1140
Maximum amount	per year per month	27 360 2280
Full married couple	old-age pension (current pensions)	
Minimum amount	per year per month	20 520 1710
Maximum amount	per year per month	41 040 3420
Pensions as a % of the single old-age pension		
Widow's / widower's pension		80%
Orphan's pension (one parent dead), children's pension		40%
Orphan's pension (both parents dead)		60%
Permanent disability pension		100%
Long-term care benefits		40%

These benefits are subject to the prerequisites laid down by the Federal Law Pertaining to the Old-Age and Surviving Dependants' Pension Scheme (AHV) and Disability Insurance Scheme (IV).

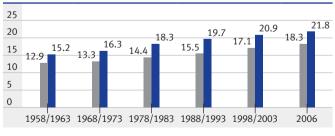
Working population trend



AHV: Funded by pay-as-you-go system

Number of pensioners for every 100 employed persons

Source: Federal Statistical Office, "Trend" scenario



Life expectancy at age 65 in years

Men Women

Source: Federal Statistical Office

30 Retirement planning in Switzerland

2nd pillar

The minimum annual wage and limit amounts for occupational pensions serve to establish the minimum salary limit for compulsory cover, the upper and lower insured salary limits and the minimum coordinated salary.

	2009
Annual salaries exceeding the following amount are subject	
to compulsory insurance cover	20 520
Coordination deduction	
= $7/8$ of the maximum single old-age pension	23 940
Upper salary limit subject to compulsory insurance = Triple the maximum single old-age pension	82 080
Maximum salary subject to compulsory insurance = Coordinated salary	58 140
Minimum amount If the coordinated salary is less than 1/8 of the maximum single old-age pension, it must be rounded up to this minimum amount.	3420

Period	Rate
1 Jan. 1985 – 31 Dec. 2002	4.0%
1 Jan. 2003 – 31 Dec. 2003	3.25%
1 Jan. 2004 – 31 Dec. 2004	2.25%
1 Jan. 2005 – 31 Dec. 2007	2.5%
1 Jan. 2008 – 31 Dec. 2008	2.75%
since 1 January 2009	2.0%

History of the minimum interest rate

Conversion rates up to 2014

Year of retirement	Woman (standard AHV retirement age 64)	Men (standard AHV retirement age 65)
2009	7.00	7.05
2010	6.95	7.00
2011	6.90	6.95
2012	6.85	6.90
2013	6.80	6.85
2014		6.80

32 | Retirement planning in Switzerland

Pillar 3a

Deductible contributions to restricted-access pension schemes (self-employed and employed)	2009
Persons with 2nd pillar cover up to 8% of the upper BVG salary limit max.	6566
Persons without 2nd pillar cover up to 20% of employment income, maximum of 40% of upper BVG salary limit max.	32 832

Employment income of employed persons: gross earnings after deduction of AHV/ IV/EO and ALV contributions; employment income of self-employed persons: amount remaining subsequent to payment of all liabilities and any tax adjustments.

Tax treatment

General remarks

Income-tax relief

- Occupational pensions: contributions fully deductible.
- Restricted-access pensions: contributions fully deductible, but subject to a ceiling.
- Free-access pensions: limited deductibility of contributions.

Taxation of benefits

- Benefits from occupational and restricted-access pension schemes:
- Both annuities and lump-sum benefits are fully subject to income tax. Lumpsum payments are taxed separately from other income at a reduced rate.
 Benefits in the event of survival, death and disability are all subject to the same tax.
- Benefits from free-access pension schemes:
- No income tax payable on surrenderable endowment policies with regular premium payment. Cantonal inheritance and gift taxes may, however, be payable.

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- Income from single-premium surrenderable endowment policies is subject to income tax if the endowment benefit is not for retirement provision purposes. A policy serves for retirement provision purposes if it was taken out prior to the insured's 66th birthday, the insured was over 60 when the benefit was disbursed, and the insurance policy had a term of a minimum of 5 years. Death benefits are not subject to income tax. Cantonal inheritance and gift taxes may, however, be payable.
- Benefits from non-surrenderable endowment life insurance policies are fully subject to income tax and are taxed separately from other income at a reduced rate.
- 40 % of income from periodic annuity payments from life annuity insurance is subject to income tax.
- All income from regular annuity payments from term life insurance is subject to income tax.

Wealth tax

- No taxation of expected entitlements from occupational and restricted-access pension plans before the benefits are due.
- Wealth tax payable on the surrender value of private endowment and deferred life annuities.

Stamp duty

- 2.5% on surrenderable single-premium endowment and annuity insurance policies.
- Periodic premium payments and contributions to occupational and restrictedaccess pensions are not subject to stamp tax.

Withholding tax on insurance benefits

Disbursed cash benefits in excess of CHF 5000 and annuities in excess of CHF 500 are subject to withholding tax. The Swiss Federal Tax Administration is generally notified of this withholding tax obligation. In the event of an objection being lodged by the policyholder or beneficiary claimant, a tax deduction of 8% is applied to lump-sum benefits and 15% to annuities.

Withholding tax applicable to pension benefits

- Lump-sum benefits from pillars 2 and 3a paid out to individuals residing outside of Switzerland are generally subject to withholding tax.
- Annuities from occupational and restricted-access pensions paid to persons resident outside of Switzerland are likewise subject to withholding tax in their country of domicile.
- The beneficary may be entitled to a refund under the terms of a double taxation agreement with the country concerned.

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